

PREPARING FOR PDGM

As a part of the value Aegis Therapies brings to our customers, we remain focused on total business success across all payer and patient populations, while providing visionary leadership through the migration to PDGM. We are dedicated to strategically collaborating with you to help ensure continued growth through change.

The following information outlines the basics of PDGM and a few of the steps Aegis is currently taking to prepare for the future.

What is PDGM?

The Patient-Driven Groupings Model (PDGM) is the new Medicare payment rule for home health agencies. In PDGM, therapy visits will no longer be included in determining reimbursement to the agency. PDGM identifies and adjusts four different case-mix components for the varied needs and characteristics of a patient's care. Also, CMS is changing the payment structure to 30-day payment periods instead of a 60-day episode payment. PDGM will be implemented Jan. 1, 2020.

Aegis and PDGM

Aegis has completed PDGM workshops for customers, employees and industry leaders across the country. We provide an overview of PDGM, share what we have learned from CMS and discuss concerted efforts to be successful within the PDGM model. We have gathered great feedback regarding the value for therapy collaboration and the impacts a strong partnership can have on items such as hospital readmissions, quality measures, patient satisfaction, standards of care, coding and OASIS accuracy.

Aegis is committed to supporting a collaborative approach to PDGM management. Aegis is conducting pilots to test and measure PDGM strategies for items such as, but not limited to, clinical tools, communication strategies, coding and OASIS collaboration. This will allow us and you to be better positioned for the Jan. 1, PDGM implementation.

Resource Center

Aegis has created a Resource Center for employees and customers to learn more about PDGM changes – this can be accessed on aegistherapies.com via the "Resource" tab on the top navigation bar. In addition to educational articles and resource documents, Aegis is offering a series of video trainings to support you and your teams' PDGM learning. By utilizing this feature, Aegis can help you stay up to date on all things PDGM

Questions about this information? Contact AskAtHome@AegisTherapies.com or visit our Resource Center for more information at AegisTherapies.com/Resources.

PREPARING FOR PDGM

Pricing Options

We understand that you may have questions regarding your therapy contract and current pricing model. Aegis is developing many different pricing options to assist you in determining what best fits your PDGM needs. We will be reaching out to customers to share pricing models by the end of Q2 and will be updating contracts to reflect your personalized pricing needs in Q3.

Focus on Patients

While there are many changes associated with PDGM, the focus for improved quality as indicated by QRPs, VBP and state surveys will continue. The care needs of patients will remain a priority. We see this focus reflected in a statement issued by CMS stating that one of the aims of PDGM is to "... increase the quality of care for beneficiaries."

Workgroups

Aegis has been working diligently on PDGM strategies for success since CMS first announced the PDGM model. This includes the creation of workgroups focusing on the impacts and needs associated with PDGM on the key areas of clinical needs, finances, operations and customer alignment. These workgroups provide a depth of knowledge to drive the ability to achieve meaningful and measurable changes for our patients, customers and employees.

Patient Driven Payment Model

In addition to PDGM, Aegis is preparing for the implementation of the Patient Driven Payment Model, (PDPM). PDPM is the proposed new Medicare payment rule for Skilled Nursing Facilities, which removes the use of therapy minutes for payment determinations. PDPM will be implemented Oct. 1, 2019, and Aegis' preparation strategy is similar to PDGM.

Questions about this information? Contact AskAtHome@AegisTherapies.com or visit our Resource Center for more information at [AegisTherapies.com/Resources](https://www.aegistherapies.com/resources).